

EXHIBITOR PROSPECTUS

Board of Directors

CHAIRMAN Robert Thayer Sataloff, MD, DMA, FACS

PRESIDENT Stuart Orsher, MD

VICE PRESIDENT Michael S. Benninger, MD

SECRETARY Mary Hawkshaw, RN, CORLN

TREASURER Brian P. Flaherty, Esq.

GENERAL COUNSEL Brian P. Flaherty, Esq.

ADVISORY BOARD CHAIRMAN Michael M. Johns III, MD

EXECUTIVE DIRECTOR Ian DeNolfo, MM

EXECUTIVE COORDINATOR Melanie Culhane, MM

DIRECTORS
Jean Abitbol, MD
Martina Arroyo
Mara Behlau
Harolyn Blackwell
Claudia Catania
Simon Estes
Abdul-Latif Hamdan, MD
Gwen Korovin, MD
Justice Sandra Schultz Newman
Renata Scotto
Michael Sheehan
George Shirley

THE WORLD'S LEADING ORGANIZATION DEDICATED TO SOLVING VOICE PROBLEMS

2023 Participating Specialties - 500 - 1,000 Attendees

Otolaryngologists
Pediatric Otolaryngologists
General Surgeons
Pulmonologists
Neurologists
Gastroenterologists
Speech-Language Pathologists
Voice & Speech Teachers
Singers & Actors
Voice Scientists

Symposium Contacts

Exhibit Sales and Advertising/Support | Ian DeNolfo, office@voicefoundation.org Phone: (215) 735-7999 Fax: (215) 762-5572 voicefoundation.org

Jointly provided by The Voice Foundation
in collaboration with Drexel University College of Medicine, Temple University, The American Institute for Voice and Ear Research, and the Academy of Vocal Arts.

Lankenau Institute for Medical Research.

CME and CEU Credit will be available for the appropriate sessions.

PHILADELPHIA

About The Voice Foundation

The world's leading organization dedicated to solving voice problems

"The human voice is our chief means of communication, a fundamental tool for working and living, and a rich source of artistic pleasure."

- Walter Cronkite

You don't need to be an actor, singer, or broadcaster to be a professional voice user. Teachers, physicians, salespeople, and many others depend on their voices to earn a living. Warning signs of a potentially serious disease (a raspy voice, a persistent, dull pain in the throat, difficulty in swallowing, or a tired voice) are ignored too often.

According to The National Institutes of Health's National Institute on Deafness and Other Communication Disorders, approximately 7.5 million Americans have trouble using their voices. Despite widespread voice problems, too little is known about the vocal disorders which cut short careers, impair the speech process, devastate and even threaten people's lives.

The Voice Foundation is the world's leading organization dedicated to solving voice problems. The Foundation seeks to protect and enhance the gift of vocal communication through:

- Research to advance the diagnosis and treatment of vocal problems, including improved non-surgical and surgical techniques
- Sponsoring national and international symposia and seminars
- Publishing and distributing professional and scientific publications and video teaching materials
- Awarding research grants and fellowship
- Disseminating information through the media to raise awareness of voice care

Care of the **Professional Voice**

Attracts hundreds of medical and scientific experts, speech-language pathologists, performing artists, and teachers from over 40 states and 40 countries.

Papers presented at this Symposium educate the public and the scientific comunity on the latest advances in voice science and care.

Attending are:

Members of
The Voice Foundation
Primary Employers
Academic Institutions
Health Care Providers
Hospitals
Private Practices
Physicians
Speech-Language Pathologists
Voice Teachers
Voice Therapists
Basic Science Researchers
Educators
Voice Teacher
Singers

Exhibitor Info

Symposium Dates and Locations

Wednesday, May 31st — Sunday, June 4th, 2023

Location:

Philadelphia Westin Hotel 99 S. 17th St. Philadelphia, PA 19103 USA

Exhibit Hall:

Westin Ballroom, Salon III, Main Floor

Exhibitor Schedule

Wednesday (half-day), May 31st, 2023

Move-in 10:00am Show Hours 2:00pm - 7:00pm

Thursday, June 1st, 2023

Move-in 6:00am-7:00am Show Hours 8:00am - 6:30pm

Friday, June 2nd, 2022

Move-in 6:00am- 7:00am Show Hours 8:00am - 1:00pm Exhibit room locked 1:00pm

*Exhibiting will conclude at 1:00pm on Friday, June 2, as we will be preparing the Ballroom for the Gala.

There is no need to break down:
the doors will be locked.

Saturday, June 3rd, 2022

Move-in 6:00am-7:00am Show Hours 8:00am - 5:00pm

Sunday, June 4th, 2022

Move-in 6:00am - 7:00am Show Hours 8:00am - 3:00pm Move-Out 3:00pm - 4:00pm



Exhibit Space

- Table and available electrical outlet
- Unlimited exhibitor Symposium attendance (no CME credits without paid registration)
- Unlimited exhibitor staff badges
- · Acknowledgment on TVF website
- Company profile in the Attendee Folders
- A Final Program Book
- · Advertising discounts in Journal of Voice
- Grant opportunities

Exhibit Hall Highlights

Wednesday, May 31st, 2022

Break 4:00-4:30pm

Thursday, June 1st, 2022

Morning Breakfast 7:15 am

Break I 10:00-10:30am

Break II /Posters 4:00-4:30pm

Friday, June 2nd, 2022

Morning Breakfast 7:15 am

Break I 9:30-10:00 am

Saturday, June 3rd

Morning Breakfast 7:30am

Break I 9:50-10:10am

Break II 3:00-3:30pm

Sunday, June 4th, 2022

Morning Breakfast 7:30am

Break I 10:30-11:00am

Break II Prefunction 3:00pm

Some attendees choose to spend part of the break in the Exhibit Hall.

Mealtimes are as follows:

Lunch

Thursday 12:00-1:30pm
Friday 12:00pm
Saturday 12:00-12:50pm
Sunday 12:00pm

Dinner

Wednesday 7:00pm
Thursday 5:30pm
Saturday 5:00pm-6:00pm

One 6' Exhibit Table per week - Fee: \$1,250.00

Includes:

- 6 ft. skirted table
- Two chairs
- Exhibitor personnel badges
- · Power supply as requested at no charge
- Daily maintenance by Hotel Staff
- · Listing in the Program and in Attendee Folders
- Morning Coffee in the Exhibit Hall Daily

One 6' Exhibit Table per day - Fee: \$400.00.

Includes:

- 6 ft. skirted table
- Two chairs
- Exhibitor personnel badges
- Power supply as requested at no charge
- · Daily maintenance by Hotel Staff
- Listing in the Program and in Attendee Folders
- · Morning Coffee in the Exhibit Hall Daily

Literature Display per week - Fee: \$500

Space is made available for exhibitor literature at an unmanned table for the duration of the Symposium. Literature must be received by The Voice Foundation office no later than May 1, 2023 and materials will not be returned after the meeting.

Payment

Payment in full is due with the submission of the Corporate Support Form. The Voice Foundation will accept Visa, Master Card, Discover and company checks. (Sorry, no American Express.)

Exhibitor Assignments

Space will be assigned to Exhibitors on a first-come, first-served basis. We will also take into consideration number of tables requested and consequent space necessary in assigning Exhibitor placement.

Please notify Ian DeNolfo, Executive Director, of any specific space requirements.

Cancellation Policy

Exhibitors will be refunded in full if written notification of cancellation is received by April 1, 2023 (60 days prior). Exhibitors will receive a 50% refund if cancellation/reduction is made in writing by May 1, 2023 (30 days prior).

Hotel Accommodations

The Westin Hotel 99 S. 17th St. Philadelphia, P A 19103 Phone: (215) 563-1600

We are pleased to announce that our 52nd Annual Symposium will again be held at The Westin Philadelphia Hotel. The Westin rivals both the Four Seasons and the Ritz Carlton in grandeur. The Voice Foundation has secured a block of rooms in the Philadelphia Westin. Discounted room rates will be announced shortly. Please check back after the new year for the Voice Foundation's dedicated Westin Hotel webpage.

Located in the heart of the city known as America's birthplace, The Westin Philadelphia combines traditional elegance with modern luxury. It is directly connected to Liberty Place, an upscale shopping center, and the Pennsylvania Convention Center is just a few blocks away. Famous nearby landmarks: Liberty Bell, Independence Hall, the Betsy Ross House, and the Philadelphia Museum of Art.

Shipping Instructions

If you have any materials you would like shipped to the hotel prior to your arrival, please ship them to:

The Westin Hotel
c/o Rebecca Boulay
The Voice Foundation's Symposium (5/26 – 5/31)
99 South 17th Street
Philadelphia, PA 19103 USA

Shipped materials will be found under your as- signed table as of Wednesday, May 31^{st}



Symposium Contacts

Ian DeNolfo - office@voicefoundation.org Melanie Culhane - symposium@voicefoundation.org

Phone: (215) 735-7999 Fax: (215) 762-5572

Website: www.voicefoundation.org

Advertising

Official Symposium Program

Deadline: February 15, 2022

Inside Back Cover \$1,500

Full page B/W \$1,000

Half page B/W \$500

Quarter page B/W \$250

Full Page 4.5"x7.5"

Voices of Summer Gala Program

Deadline: April 25, 2022

Inside Front Cover \$5,000

Center Spread \$3,500

Inside Back Cover \$3,000

Back Cover \$4,500

Full page B/W \$2,000 Half page B/W \$1,000 Quarter page B/W \$500

Literature in Attendee Folder

Exhibitor Fee (w/table): \$500

Non-Exhibitor Fee (w/out table): \$750

Quarter Page
4.5"x7.5"

Half Page
4.5"x7.5"

Promotional materials can be included in the packets distributed to all attendees at registration. Literature must be received by The Voice Foundation office no later than May 1, 2023 and excess materials will not be returned after the meeting. Print size 8 ½ x 11 ½ Bleeds: Allow 1/8" on all sides.

Marketing Support Opportunities

\$5,000

Young laryngologists Study Group Fee:

No CME Credit

- · Literature at the Study Site
- · Digital Ad ar Registration

Workshop Sponsor Fee:

\$1,000

- Contribute to the advancement of voice care and training by sponsoring Vocal Workshops
- Acknowledgement in Folder Literature

Educational Grant Opportunities

Presentat	tion	Sponsor F	ee:
	\$10.	000	

- Dedicated signage & listing in all promotional materials
- Program book acknowledgment •Meet & Greet with Award Honorees

Registration Table Fee:

\$2,000

- Exclusive Signage in Registration Area
- Acknowledgment in Symposium Program & Website

Coffee Break Sponsor Fee: \$1,500

- 10 Coffee Break Sponsorships Available
- Acknowledgment in Symposium Program & Website
- Signage during coffee break

Mulitimedia Fee: \$5,000

- · Company recognized via multimedia projections
- Acknowledgment in Symposium Program & Website

Poster Award/Session Sponsor Fee: \$1,000 - \$10,000

- Sponsor Awards given to the Best Poster in each category: Basic Science, Medical, Speech Language Pathology, Voice Pathology
- Acknowledgment in Symposium Program & Website

Van Lawrence Award Sponsor Fee:

\$2,000

- The Fellowship is intended to provide opportunities for the Fellow to become more thoroughly acquainted with practices, techniques, technology and people involved in laryngology and voice science.
- Acknowledgment in Symposium Program & Website
- Exclusive Signage at site

Master Class Sponsor Fee: \$5,000

- Meet and Greet Master Class Presenter
- Exclusive Signage at site
- Acknowledgment in Symposium Program & Website

Workshop Sponsor Fee: \$1,000

- Contribute to the advancement of voice care and training by sponsoring Vocal Workshops.
- Acknowledgment in Symposium Program & Website

Keymote Speaker Sponsor Fee: \$5,000

- Acknowledgment in Symposium Program & Website
- Meet and Greet Keynote Speaker

Special Event Sponsor Master Class Wine Reception Fee: \$2,000 Workshop Wine Reception Fee: \$2,000

- Acknowledgment in Symposium Program & Website
- Exclusive Signage at site

Official Airline, Transportation Fee: \$500

- Travel expenses for Gala Honorees, Lecturers, Attendees
- Official Merchant Status
- Acknowledgment in Symposium Program & Website

Program Mentoring Sponsor Fee:

\$500

- **Exclusive Signage at Mentoring Site**
- Acknowledgment in Symposium Program & Website

Voices of Summer Gala

June 2nd, 2023

Gold Benefactor at \$5,000

 Acknowledgment in the Voice Foundation's marketing materials and website at a Corporate Sponsorship/ Underwriters Gold Level

Silver Supporter at

\$3,500

 Acknowledgment in the Voice Foundation's marketing materials and website at a Corporate Sponsorship/ Underwriters Silver Level

Award Recipient Sponsor at \$1,500

- Acknowledgment in the Voice Foundation's marketing materials
- Choose the Awardee you would like to sponsor

Various Other Sponsorships \$500

- Grand Piano, Flowers and Decorations, Crystal Awards, Entertainment
- Acknowledgment in the Voice Foundation's marketing materials









Planning Calendar

June 31 - June 4, 2023 ~ The Westin Hotel, Philadelphia, PA

Marketing Deadlines

Deadline for Symposium print advertising
Deadline for Coffee Break Sponsorship
Cocktail Party and Registration Table
Cancellation/reductions with a full refund
Deadline for Voices of Summer Gala
print advertising

February 15, 2023
April 15, 2023
April 15, 2023
April 15, 2023
April 15, 2023

Forms Deadlines

Contracts, logos and payment are due
Space assignment begins
Space cancellation deadline
Exhibitor final information confirmation
Hotel accommodation special rates expire

March 15, 2023 March 30, 2023 April 1, 2023 May 1, 2023

Symposium Schedule

Exhibitor move-in begins 10:00am
Symposium begins and Exhibit Hall opens
Exhibit Hall locked for Gala preparation
Exhibitor move-out

10am - May 31, 2023 2pm - May 31st, 2023 3:30pm - June 2, 2023 3:30pm - June 4, 2022





Exhibit Reservation Form

Company Name:

Street Address: City, State, ZIP:

Contact Person Name, Title and Address:

Websit	e:			
Exhib	itor Only			
	One 6' Exhibit Table @ \$1	, 250	per week	
	One 6' Exhibit Table @ \$4	00 p	er day	
	Wednesday 5/31/23		Thursday 6/1/23	
	Friday 6/2/23		Saturday 6/3/23	☐ Sunday 6/4/23
Electr	ical requirements for Exhi	bito	rs:	
	We do not require electricity.		We require a standard e	lectrical outlet
<u>Please</u>	list the names of representative	es att	ending for name badges.	
	ture Display @ \$500/week (lay 15, 2023)	litera	ture must be received in Th	e Voice Foundation office no later
	ture in Registration Packet an May 15, 2023)	ts (lit	erature must be received in	The Voice Foundation office no
	Exhibitor (w/table) \$500 pe	r wee	ek	
	Non-Exhibitor (w/out table) \$	\$750	per week	

Advertising Support: Circle your choice ☐ Advertising in **Symposium Program Book** ☐ Advertising in **Gala Program Book** \$5,000 Inside Back Cover **Inside Front Cover** \$1,500 Full page B/W \$1,000 Center Spread \$3,500 Half page B/W \$500 Inside Back Cover \$3,000 **Back Cover** \$4,500 Full page B/W \$2,000 **Educational Grant Opportunities** See pages 6 & 7 for details Quantity Fee PAYMENT: Please send completed form and payment in US\$ by March 15, 2023 Check or money order made payable to The Voice Foundation ___ VISA / MASTERCARD Print name as it appears on credit card: **Street Address of credit card:** Zip Code: ____ **Credit Card Number:** Expiration: _____ CVV 3-digit security code: _____

Authorized Signature:



RENTAL VEHICLE INFORMATION

Store Receiving Delivery: The Westin Philadelphia

Name of Function:	The Voice Foundation Symposium				
Date of Delivery:					
Time of Delivery:					
Vehicle Rental Company:					
Vehicle Description:					
Model:					
Year:					
Color:					
License plate & State:					
Driver's Name:					
Passenger's Name:					

PLEASE FAX THIS FORM TO BOTH NUMBERS:

Westin Fax #: (215) 567-2845

Liberty Dock Master Fax #: (215) 851-9728

<u>Directions:</u> The Loading Dock entrance is on 16th Street between Chestnut and Market Streets. From Chestnut Street, turn left onto 16th Street. The Loading Dock is on the left side of the street, just after the entrance to the public parking lot. There is a sharply descending unmarked driveway immediately upon making the left into the Dock entrance